**CURRICULUM- VITAE**

**RAVINDER KUMAR**

**Address:-**

H.no460/WARD NO 18

OPPOSITE DEEP HOSPITAL

MODAL TOWN JHAJJAR

HARYANA 124103

Mob. No.9716972597

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**Career OBJECTIVE:**

A challenging growth oriented position in an organization where I can contribute to take the organization to greater height through my hard work sincerity and commitment

**exPerience: TOTAL 2 YEARS OF EXPERIENCE IN SALES**

1. **YES BANK AS CRP**. 11 JULY 2014 to 17 jan201

**Roles & Responsibilities:**

* Sales targets spread across liabilities, retail assets, business banking, forex, cards, investments etc.
* Increase CASA balance in allocated portfolio either through Deepening or Acquisition.

1. **HDFC AS SALES EXECUTIVE.** 16 DEC 2013 TO 04 JUL 2014.

**Roles & Responsibilities:**

* Sales targets spread across liabilities, retail assets, business banking, forex, cards, investments etc.
* Increase CASA balance in allocated portfolio either through Deepening or Acquisition.
* Life insurance.
* Cross selling.

1. **ahmed khan and SERVICES**. 02 NOV 2012 TO 04 DEC 2013

**Roles & Responsibilities:**

* Commercial Vehicle Finance
* Home Loan

**Academic QUALIFICATION:**

* **10**th from N.I.O.S. (51%)
* **12**th from C.B.S.E (58%)
* B.COM from Monad University. (70%)

**CERTIFICATIONS:**

1. NCFM FINANCIAL MODULE

* MARKET AND FINANCIAL INSTRUMENTS
* PRIMARY MARKET
* SECONDARY MARKET
* DERIVATIVES & FINANCIAL STATEMENT ANALYSIS

1. MUTUAL FUND DISTRIBUTION CERTIFICATION

* MUTUAL FUNDS ROLE AND STRUCTURE
* TYPES OF MUTUAL FUNDS
* MUTUAL FUND SCHEMES

**COMPUTER SKILLS:**

* MS-office
* Internet

**key skill:**

* Marketing, Sales & Business Development.

**Strength**

* Positive Attitude, Hard working & Patience.
* Always ready to accept the challenges devoted to assigned work and ever ready to take responsibilities.

**HOBBIES:**

* Listening to Music
* Surfing.
* Playing cricket

**Personal DETAILS:**

**Father’s Name : Sh. Mahender Singh**

**Date of Birth : 16 Jan 1987**

**Sex : Male**

**Marital Status : married**

**Nationality : Indian**

**Language Know : Hindi & English**

**Date :**

**Place :**

**(RAVINDER**  **KUMAR**)